



SOLAR INSTALLER PROGRAM



CERTAINTEED SOLAR INSTALLER PROGRAM



Why Partner with CertainTeed?

- ✓ Financial strength & stability
- ✓ Dedicated to the North American market
- ✓ Differentiated products
 - Apollo® II solar roofing
 - Solstice™ rack and panel system
- ✓ Industry-leading warranty
- ✓ Support to grow your business

Requirements



Years in Business	2	5
Account in Good Standing	X	X
Basic Training & Quiz	X	
Proof of Up-to-Date Insurance <i>(Liability & Workers' Comp)</i>		X
Advanced Training <i>(NABCEP, RISE, SEI PV202 or equivalent)</i>		X
Annual Sales Target <i>(600kW)*</i>		X
Quality / Customer Satisfaction**		X

*Sales Requirements

- Currently active in the promotion, sales and installation of CertainTeed Solar products
- 100% follow up on all leads provided
- Includes reporting on lead follow up

**Quality / Customer Satisfaction Targets

- Zero unresolved customer complaints
- 4 star rating based on customer satisfaction surveys
- < 2 % issues based on:
 - Workmanship claims
 - Customer complaints
 - Quality audits

Benefits



Installation Workmanship Warranty <i>(Years)</i>	15	25
Welcome Letter, Certificate & Branded Merchandise	X	X
Access to CertainTeed Financing Partners	X	X
Co-op Funding <i>(Annually)</i>	\$5,000 after 1 st Job [^]	\$20,000
CertainTeed.com "Find a Pro" Listing	Basic	Priority
CertainTeed Lead Generation	Shared	Exclusive
PR Announcements	Standard	Syndicated
Co-Branded Literature & Wearables		X
Web & SEO Support <i>(\$5,000 Value)</i>		X

Initial co-op funding may not be more than 50% of the total co-op funds available

To learn more about our solar installer program, connect with our team at:

solarroof@saint-gobain.com



learn more at: certainteed.com/solar



CertainTeed Corporation

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ASK ABOUT ALL OF OUR OTHER CERTAINTEED® PRODUCTS AND SYSTEMS:

ROOFING • SIDING • TRIM • DECKING • RAILING • FENCE
GYPSUM • CEILINGS • INSULATION

Professional: 800-233-8990 Consumer: 800-782-8777 blog.certainteed.com